



BryTech Inc.
The Right Solution. Right Now.®

BryTech Inc.

Red Hat Openshift

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

Red Hat OpenShift

- ▶ Red Hat OpenShift is the leading enterprise Kubernetes platform*, built for an open hybrid cloud strategy.
- ▶ Red Hat OpenShift's full-stack automated operations, consistent experience and self-service provisioning for developers lets teams work together to more efficiently.
- ▶ Red Hat OpenShift is available as a fully managed cloud service on leading public clouds, or as a self-managed software offering for clients requiring more customization.
- ▶ Benefits
 - ▶ Achieve value faster: Deploy applications in minutes and scale as needed across clouds and regions to focus on innovation, not infrastructure.
 - ▶ Reduce complexity, reliably: Take advantage of enterprise container technology that is fully managed and backed by 24x7 expert site reliability engineering (SRE) support and a 99.95% service level agreement (SLA).
 - ▶ Build your hybrid cloud: Access a consistent OpenShift experience on your choice of major cloud providers.

Deployment Options

- ▶ Red Hat OpenShift Service on AWS is jointly supported service running natively on AWS that lets users quickly and easily build, deploy, and manage Kubernetes applications in Amazon's public cloud.
- ▶ Azure Red Hat OpenShift is a jointly engineered service that runs on Microsoft Azure, managed and supported by Microsoft and Red Hat for improved regulatory compliance.
- ▶ Red Hat OpenShift on IBM Cloud takes advantage of the enterprise scalability and security of IBM Cloud to support OpenShift-based workloads on a managed public cloud service, improving responsiveness and reliability.
- ▶ Red Hat OpenShift Dedicated runs on AWS and Google Cloud Platform to support applications across multicloud environments from these leading cloud providers.

Select BryTech for Red Hat Openshift Deployments

- ▶ BryTech can position Red Hat Openshift for:
 - ▶ Customers looking to reduce hardware costs
 - ▶ Shifting to a container-based approach requires less initial hardware investment — and ongoing savings as clients continue to modernize and migrate their legacy applications. Customers can improve the efficiency of their hardware footprint by running OpenShift on bare metal and using existing hardware more effectively.
 - ▶ Customers looking to accelerate application development
 - ▶ Openshift enables customers to efficiently provision, test, deploy, scale, and run containers across multiple hosts and operating environments, perform automatic health checks, and ensure high availability in expected workloads.
 - ▶ Customers who want to enable DevOps and department-wide collaboration
 - ▶ OpenShift makes it easy to test applications throughout the IT architecture without being impeded by framework conflicts, deployment issues, or language discrepancies.

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



BryTech Inc.
The Right Solution. Right Now.®

Thank you

www.BryTechInc.com